How Do We Contribute In a Big Leadership World?
Objectives

- Identify ways to develop leadership in ourselves and others:
  - Lead yourself well;
  - Add value to your leaders;
  - Enhancing your influence.

You make time for things that matter.
Investment In You

- Character - who you are
- Relationships - who you know
- Knowledge – what you know
- Intuition - what you feel
- Experience- where you’ve been
- Past success- what you’ve done
- Ability- what you can do

The better you are at your job the higher your initial creditability.
Leading Yourself Well

- Initiative;
- Knowledge;
- Effort/energy;
- Attitude.

To lead yourself use your head, to lead others use your heart.
Initiative

- Move out of your comfort zone;
- Be prepared every-time you take a leader's time;
- Be willing to do what others won't;
- Strive to be better tomorrow than you were today.

It's all about growth and not goals.
Knowledge

- Develop and practice good thinking;
- Be a knowledge broker;
- What is my role and where do I fit?

Leadership is developed, not discovered.
Effort/ Energy

- Radiant positive energy;
- Be a momentum maker;
- Never lose sight that results are your goal;
- Success is a perpetual journey.

SUCCESS IS DEPENDENT ON EFFORT

When people work hard on something they care about that is “passion”. 

MotiveWeight
Attitude

- Integrity;
- Maturity;
- Sophistication
- Abundance mentality;
- Pragmatic.

Your attitude is a decision making process.
Adding Value

- Adaptability - adjusts to change;
- Discernment – understanding the real issues;
- Perspective – sees beyond the vantage point;
- Resourceful – finds ways to make things happen;

The characteristics of a “make happen type person”.
Adding Value

- Maturity - puts the “team” before self;
- Endurance – remains consistent in character and competence over the long haul;
- Intuitive - senses an opportunity and acts.

One of us is not as smart as all of us.
Enhancing Influence

- Integrity;
- Commitment;
- Listening/ Communication;
- Sophistication.

You have the right to speak, but you have to earn the right to be heard.
Questions

Contact Information:

gmcramer1@comcast.net

(360) 485-2374